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Vente aux enchères de bétail en plein essor aux États-Unis, avec une forte croissance du chiffre d'affaires et un emplacement stratégique

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TARGET PRICE

$ 10,300,000

GROSS REVENUE

$ 5,037,400

EBITDA

$ 2,092,379

BUSINESS TYPE

Retail Miscellaneous

FACILITIES

L'installation, qui s'étend sur 40 acres, dispose d'un espace opérationnel d'environ 100 000 pieds carrés.

COUNTRY

États-Unis

BUSINESS ID

L#20240786

- Situé dans le centre-nord du Missouri, spécialisé dans la vente aux enchères de bétail. Vente de veaux d'engraissement, de vaches de grande taille, de races d'abattage et de taureaux par l'intermédiaire de partenaires d'approvisionnement utilisant la consignation du bétail.
- Croissance du chiffre d'affaires: Le chiffre d'affaires est passé de 3,2 millions de dollars en 2021 à 5 millions de dollars en 2023, ce qui témoigne d'une trajectoire commerciale réussie.
- Projections pour 2024: L'objectif est d'atteindre un chiffre d'affaires de 6 410 000 dollars et un revenu discrétionnaire du vendeur de 2,75 millions de dollars.
- Installations: Comprend un bâtiment de vente aux enchères bien équipé avec de nouveaux enclos pour le bétail, des bureaux et un restaurant de qualité.
- Immobilier: Offerte dans le prix demandé, la propriété est stratégiquement située avec une efficacité opérationnelle, y compris les sections rénovées, la toiture, les dalles en béton, les nouvelles barrières et l'éclairage de la grange mis à jour.
- Zonage et potentiel d'expansion: Le terrain est zoné pour une utilisation par le comté, avec des possibilités d'expansion commerciale et d'amélioration de l'engagement en ligne.
- Stratégie de commercialisation: Elle s'appuie sur un site Web actualisé, une publicité imprimée permanente dans les journaux agricoles et de solides références verbales de la part d'une clientèle fidèle.
- Main-d'œuvre: Composée de 93 employés non syndiqués et de travailleurs sous contrat, susceptible de rester après la vente, assurant une stabilité pendant une période de transition pouvant aller jusqu'à trois ans.

Points clés

Propriété incluse: 2,9 millions de dollars

- Type de vente : Actif ou stock
- Équipement : 707 613
- Type d'entreprise : Vente aux enchères de bétail
- Type de société : S – Société
- Code SIC : 5154
- Date de création : Commencé en 1990.
- Taux de rotation annuel :
- Créances : 8,4 fois par an.
- Actifs : 2,5 fois par an.
- Taux de croissance moyen de 18,1% !

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