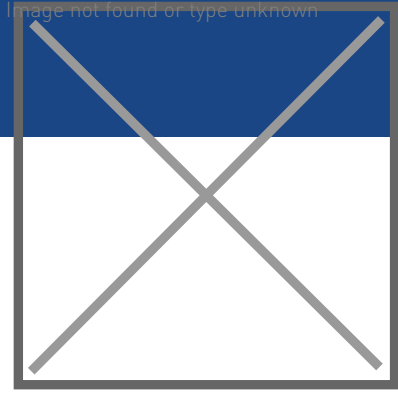
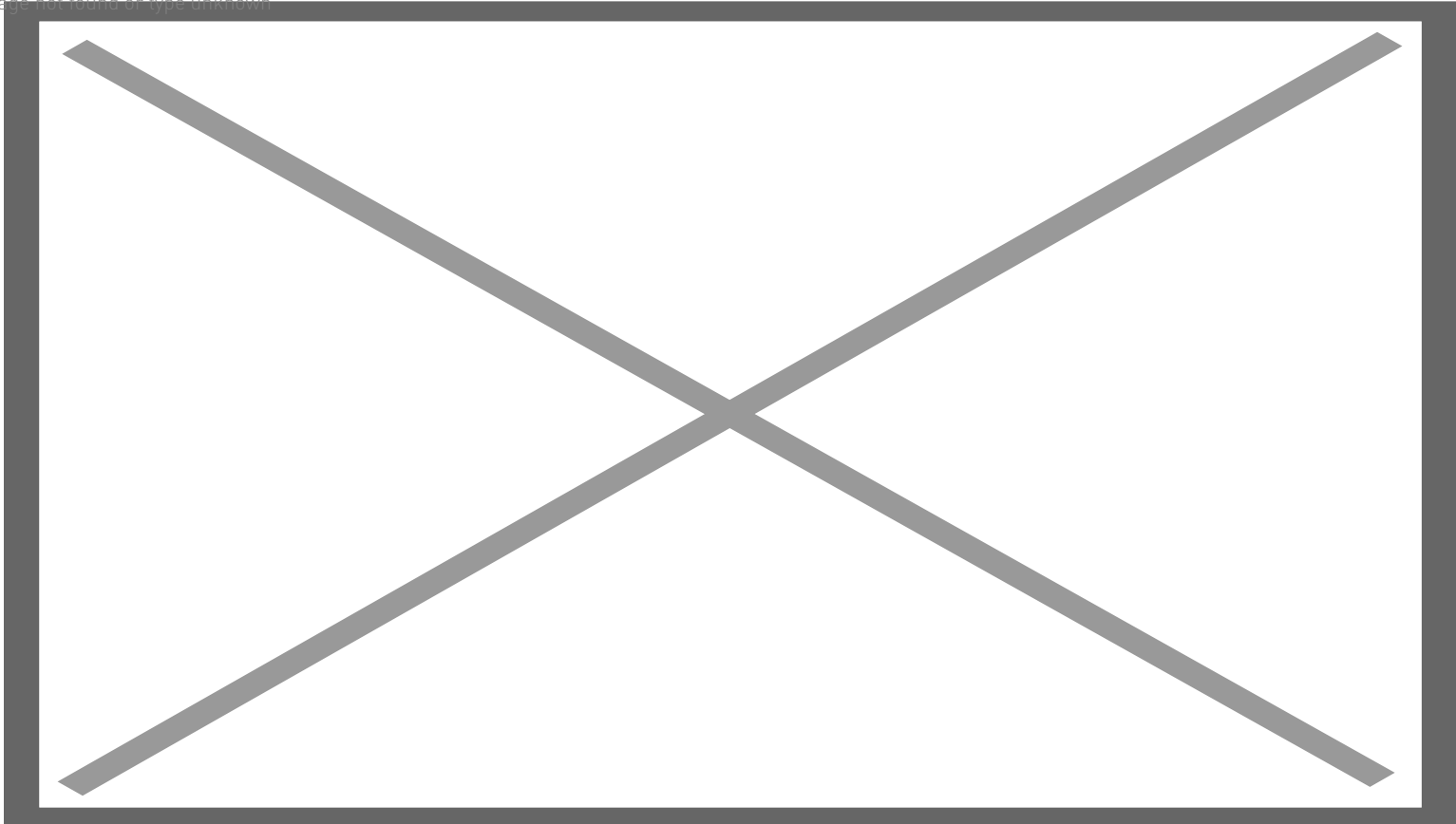


Image not found or type unknown

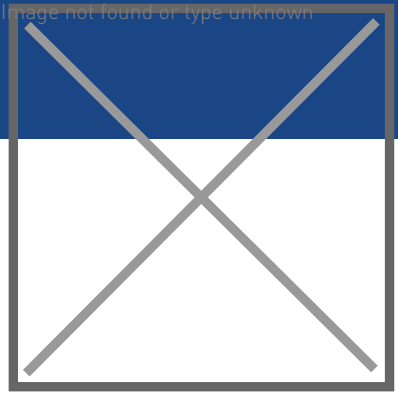


Entreprise de production de sacs d'école

Image not found or type unknown







Entreprise de production de sacs d'école

TARGET PRICE
EUR 6,000,000

L'entreprise est le leader du marché de la production et de la distribution de cartables préscolaires, de cartables, de sacs de sport, etc., en Europe.

GROSS REVENUE
EUR 4,530,000

Fondée en 1965 en tant qu'entreprise familiale privée, l'entreprise est devenue un leader du marché dans la production et la distribution d'une variété de produits. Au fil des années, l'entreprise a connu une croissance dynamique, établissant une forte présence dans l'industrie. Aujourd'hui, l'équipe est composée de 160 professionnels qualifiés qui améliorent continuellement leur expertise dans des domaines tels que la production, la logistique, la finance, les ventes et le marketing.

EBITDA
EUR 1,190,000

BUSINESS TYPE
Manufacturing

MANUFACTURING

COUNTRY
Serbie

La société propose actuellement jusqu'à 100 % de participation, ce qui représente une opportunité unique d'investissement dans un fabricant européen leader. Les installations comprennent une usine de production moderne équipée de machines et d'outils de pointe, ainsi que des bâtiments administratifs et logistiques dédiés couvrant une superficie totale de 10 000 m².

BUSINESS ID
L#20240708

Les principaux marchés, qui génèrent l'essentiel des revenus, sont l'Allemagne, la Suisse, la Slovaquie, l'Estonie, la Croatie, la Hongrie, l'Autriche, la Slovénie et la Serbie. Notamment, la catégorie de produits la plus vendue est celle des cartables, qui représentent 14,85 % de la production totale et 37,29 % des revenus.

La gamme de produits diversifiée comprend des cartables, des sacs préscolaires, des sacs à dos, des trousse à crayons, des sacs à baskets, des sacs de protection contre la pluie, des sacs à vélo et bien plus encore. De plus, la Société possède le développement complet, la conception, le moulage, l'échantillonnage, la préparation, la production, l'emballage, le stockage et la logistique de ses produits.

La société dessert un large éventail de marchés internationaux, notamment l'Allemagne, la Mongolie, le Royaume-Uni, la Hongrie, la Pologne, l'Autriche, la Russie, la Chine, la Norvège, la Suisse, la Roumanie, l'Ukraine, la Nouvelle-Zélande, la Grèce, l'Azerbaïdjan, la Lettonie, l'Estonie, la Lituanie et la Serbie. , Croatie, Bosnie-Herzégovine et Bulgarie, principalement par l'intermédiaire de distributeurs en gros.

En 2022, 90 % du chiffre d'affaires total provenait des ventes sur les marchés étrangers, tandis que 10 % provenaient des ventes sur le marché local. La performance financière de la société comprend un chiffre d'affaires de 4,53 millions d'euros et un EBITDA de 1,19 million d'euros, reflétant une solide marge d'EBITDA de 25,45 %. L'augmentation du chiffre d'affaires sur la période de 2018 à 2022 est de + 48 % et l'augmentation de l'EBITDA sur la période de 2018 à 2022 est de + 55 %.

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM